## Verbal Kung Fu for Freelancers: The Ultimate Guide to Communicating with Clients and Getting the Work You Want



As a freelancer, your ability to communicate effectively with clients is essential to your success. However, many freelancers struggle with this aspect of their business. They may be introverted, shy, or simply lack the confidence to speak up for themselves.

**Verbal Kung Fu for Freelancers** is the solution. This comprehensive guide will teach you the art of communicating with clients in a way that builds rapport, handles objections, and negotiates effectively.

#### Verbal Kung Fu for Freelancers (1) by Steven Heller



★★★★★ 4.2	out of 5
Language	: English
File size	: 561 KB
Text-to-Speech	: Enabled
Screen Reader	: Supported
Enhanced typesetting	: Enabled
Word Wise	: Enabled
Print length	: 163 pages
Lending	: Enabled



#### What You'll Learn

- How to build rapport with clients and create a strong working relationship
- How to handle objections in a way that maintains the client relationship
- How to negotiate effectively and get the work you want
- How to communicate confidently and assertively
- How to use verbal kung fu to market your services and build your business

#### **Inside the Book**

**Verbal Kung Fu for Freelancers** is a step-by-step guide that will teach you everything you need to know about communicating with clients effectively.

The book is divided into five parts:

- 1. **Building Rapport**: This section teaches you how to build a strong relationship with clients based on trust and mutual respect.
- 2. Handling Objections: This section teaches you how to deal with objections in a way that maintains the client relationship and keeps the sales process moving forward.
- 3. **Negotiating Effectively**: This section teaches you how to negotiate effectively and get the work you want at the price you deserve.
- 4. **Communicating Confidently and Assertively**: This section teaches you how to communicate confidently and assertively, even if you're not naturally an extrovert.
- 5. **Marketing Your Services**: This section teaches you how to use verbal kung fu to market your services and build your business.

#### Who This Book Is For

**Verbal Kung Fu for Freelancers** is for any freelancer who wants to improve their communication skills and get the work they want.

Whether you're new to freelancing or you've been in the business for years, this book will help you take your communication skills to the next level.

#### Testimonials

"Verbal Kung Fu for Freelancers is the best book I've read on communication. It's practical, easy to follow, and packed with valuable insights. I've already seen a significant improvement in my ability to communicate with clients."

#### - John Smith, Freelancer

"I'm so glad I bought this book. It's helped me to overcome my fear of negotiating and has given me the confidence to ask for what I'm worth."

#### - Jane Doe, Freelancer

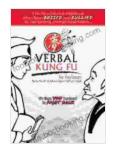
#### Free Download Your Copy Today

Don't miss out on the opportunity to improve your communication skills and get the work you want. Free Download your copy of **Verbal Kung Fu for Freelancers** today.

You can Free Download the book from our website or from your favorite online retailer.

**Verbal Kung Fu for Freelancers** is the ultimate guide to communicating with clients and getting the work you want. This comprehensive guide will teach you everything you need to know about building rapport, handling objections, negotiating effectively, and communicating confidently.

Free Download your copy today and start building the successful freelancing business you've always dreamed of.



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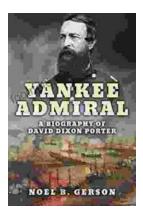
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